

# **Client Success Story**





### **Client Business Description**

♦ A Kenya based Music startup leveraging mobile for delivering content & increasing artist outreach.

## **Background**

♦ Good Ideas Lab aims to utilize African continent's vibrant and localized music scene to be a leader in providing mobile music service.

# Challenge

- ♦ With very less content discovery platforms, almost 85% of music being listened to in Africa remains undiscovered.
- ♦ Lack of a better Artist-Fan connection means artists don't get their audience volume and that less monetization avenues.

### Idea

- ♦ To design a Cloud based web platform for allowing musician / artists an easier way to manage upcoming concerts.
- Develop subscription based model to allow fans to download / listen to songs.
- ♦ Data analytics to show real-time visibility of album popularity / concert for specific artists.

### **Our Solution**

- ♦ Developed a Cloud based portal where Musicians / singer can manage the music, albums and videos from web interface.
- ♦ Listeners can listen / download, follow, like and comments on the favorite song / album using Android mobile app.
- ♦ Listeners have social media section from where they can search / follow friends / artist. Listeners also gets notified of new album / song releases by their favorite artists.
- ♦ For high availability and scalability our solution utilizes MongoDB.

### **Technologies Used**

- PHP, Codeigniter
- HTML, JavaScript, CSS
- RESTFul Web Services
- Mongo DB
- Core Java, Android SDK, Android Studio







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